Experience

When it comes to creating the optimal communication experience, Kelly Decker is the go-to thought leader. A keynote speaker, messaging expert and executive communication coach, Kelly unlocks potential in individuals—especially senior leaders. As President of Decker Communications, Inc., Kelly leads Decker’s innovation efforts, most recently developing new programs for challenges like Telepresence, team selling and sales storytelling.

In addition to serving as the mastermind behind Decker’s program offerings, Kelly personally coaches executive leaders from Fortune 500 companies such as AT&T, Clorox, and United Health Group to increase their impact and lead by influence rather than authority. Her first book, Communicate to Influence: How to Inspire Your Audience to Action was published in 2015.

Kelly has been a featured speaker at conferences and events for companies including Clorox, Microsoft, Newmark Grubb Knight Frank, Pfizer, United Health Group and Wells Fargo. She helps navigate communication challenges specifically related to female executives. She has also been featured in the New York Times, the Wall Street Journal, Harvard Business Review, Fast Company, Marketwatch and Marie Claire.

Every day, she leverages the skills and the past experience that she gained in consulting with the Alexander Group and in corporate communications and sales management with AT&T. Having grown up in a large Italian family, Kelly has worked hard to overcome the communications challenge of overgesturing. She’s also a proud survivor of growing up with three brothers, and she uses her experience to raise her and Ben’s three boys, Jackson, Joseph and Christopher.

Education

MBA, Haas School of Business, University of California at Berkeley
BS, Psychology, California Polytechnic State University at San Luis Obispo

About Decker Communications, Inc.

Decker Communications consults and trains businesses in communications—both in what they say and how they say it. Decker programs are transformational, creating focus and confidence to help leaders close the deal, launch an initiative or motivate action. Since 1979, Decker has prepared individuals to create the most effective communications experience possible. For more information, visit http://decker.com.

Contact

Email Kelly: kelly@decker.com  Follow on Twitter: @deckercomm   Follow on Twitter: @kellydecker